

MG Direct Service Partner

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Price – Free

- Contents
 - Tools
 - None
 - Marketing Material
 - 500 MG Repairs Campaign Flyers
 - 1 x (600 x 300) Campaign Sticker
 - Communication Devices
 - None
- Training and Skills Development
 - None
- Support
 - MG Direct Portal Support
 - Log Chip Repairs & Windscreen Replacement requests

Revenue Generators

- Chip Repair Commission
 - You can offer chip repairs at your business.
 - MG Direct will service the chip repairs and your business is entitled to a commission for each chip services
- MG Assist Windscreen Replacement Fixed Commission
 - You can offer windscreen replacement services at your business
 - MG Direct will service the windscreen replacements and your business is entitled to a fixed commission for each successful replacement done

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Processes

- Chip Repair
 - On-site repair
 - Client requests a chip repair with salesman
 - Salesman records the Client's details and request on MG Direct Portal
 - MG Direct Technician organizes a time to service the chip
 - MG Direct Technician handles the chip repairing process on-site
 - Your business adds the chip repair on your invoice to client
 - Your business pays MG Direct a fixed fee for the chip repair within 48 hours to activate warranty
 - Bordereaux systems are available to ease process
 - Off-site repair
 - Client requests a chip repair with salesman
 - Salesman records the Client's details and request on MG Direct Portal
 - MG Direct Technician organizes a time to service the chip
 - MG Direct Technician handles the chip repairing process off-site
 - MG Direct Technician receives payment for chip done
 - MG Direct pays your company the amount charged for the chip repair less R175
- Windscreen Replacement
 - Client requests a windscreen replacement with salesman
 - Salesman records the Client's details and request on MG Direct Portal
 - MG Direct will handle the whole replacement process
 - MG Direct pays your business a fixed commission for every successful windscreen replacement

Additional Information

- Financial Returns Projections

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- Financial Returns Projections

*IRR represents the return per year and is calculated on a 3-year period with an 10% annual price increase

MG Partner:

Quantities:	1:	2:	3:	4:
Chip Repair Quantity per Day	0.50	1.00	2.00	3.00
Replacement Referrals per Month	2.00	4.00	6.00	8.00
Work Days per Month	21.67	21.67	21.67	21.67

Revenue:	Scenario 1:	Scenario 2:	Scenario 3:	Scenario 4:
Chip Repair Revenue	R 40,956.30	R 81,912.60	R 163,825.20	R 245,737.80
Windscreen Replacement Revenue	R 3,600.00	R 7,200.00	R 10,800.00	R 14,400.00
Warranty Cost	-R 3,250.50	-R 6,501.00	-R 13,002.00	-R 19,503.00
Chip Repair Expense	-R 22,753.50	-R 45,507.00	-R 91,014.00	-R 136,521.00
Annual Revenue	R 18,552.30	R 37,104.60	R 70,609.20	R 104,113.80